

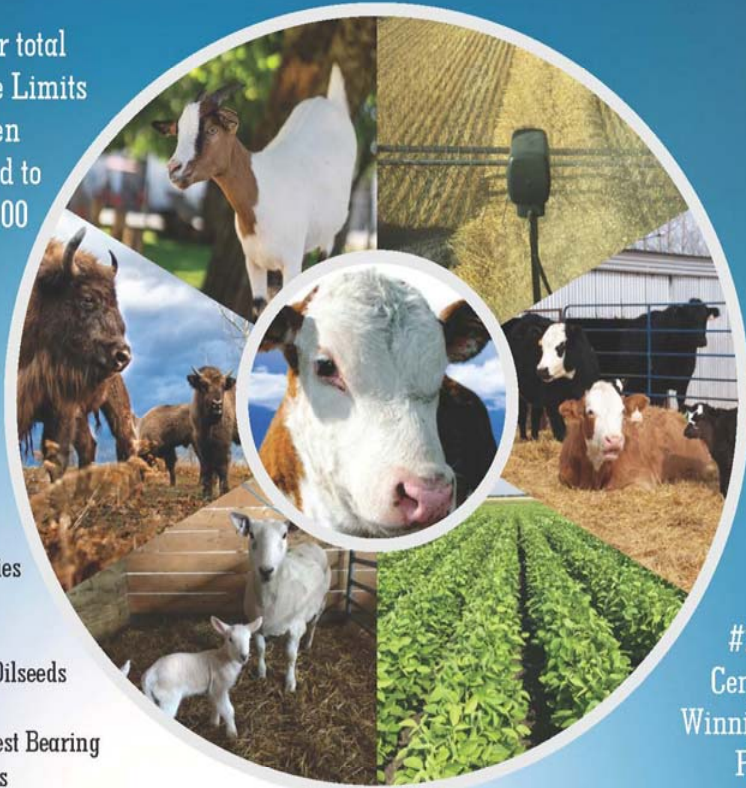
# MANITOBA LIVESTOCK CASH ADVANCE INC.

Interest Free Loan Advances available

Producer total  
Advance Limits  
have been  
increased to  
\$1,000,000

Loan  
Advance  
Commodities  
include:  
Livestock,  
Grains & Oilseeds

Low Interest Bearing  
Loan Rates



#212-530  
Century St.  
Winnipeg MB  
R3H 0Y4

**"Our friendly staff await your call!"**

Subject to Credit Approval

**1-866-869-4008**



Agriculture and Agri-Food Canada  
Agriculture et Agroalimentaire Canada

**[www.manitobalivestock.com](http://www.manitobalivestock.com)**

Cash Advance  
Program  
for  
Bison Producers

# Introduction

- We are non-profit administrator organization for the federal government representing producers of the livestock and grain industries.
- The Manitoba Livestock Cash Advance program has been operating since 2007.



# How we can help?

- The Advance Payments Program (APP) provides producers with a cash advance on the value of their agricultural products during a specified period.
- Producers can receive a cash advance on up to 50% of the expected average market price of the agricultural product.



# How we can help?

- By improving cash flow throughout the year, the APP helps producers meet their financial obligations.
- It gives producers the flexibility to sell their product when market conditions are more favourable.



# Why participate?

- Interest free Cash Advances up to a \$350,000.00 ( 2023 program year) upon qualification and up to a maximum of \$1,000,000.00 (across all Advance Payments programs)
- A floating interest rate of prime - 0.25% on loans over \$350,000.00 ( subject to change)



# Production periods.

- Production periods are 24 months in length beginning April 1<sup>st</sup> and ending 24 months later (March 31<sup>st</sup>) for Bison and Cattle producers.
- All other Livestock and Grain Commodities have an 18 month production period (from April 1<sup>st</sup> to September 30<sup>th</sup> of the following year).
- Continuous Flow (Feedlot) loans are 12 month terms which cannot exceed the above mentioned maturity dates. Only one c/f advance can be taken per program year.



# 2023 Advance Rates

## Bison

### **MB, SK, AB, BC and YT**

- West-Feeder bison 650-750 lbs \$845.42/head
- West-Finished bison 900-1050 lbs \$1,194.85/head

### **ON, QC, NS, NL and NB**

- East-Feeder bison 650-750 lbs \$811.56/head
- East-Finished bison 900-1050lbs \$1,147.70/head

# 2023 Crop Rates (Manitoba & Saskatchewan only)

- Canola \$396.59 / Tonne
- Oats \$149.93/Tonne MB - \$125.74 SK
- Peas-Dry \$5.16/Bushel MB – 193.46/Tonne SK
- Rye \$116.07/Tonne
- Soybeans \$280.51/Tonne
- Wheat \$174.11/Tonne
- Barley \$154.76/Tonne
- Flax \$299.86/Tonne
- Turf \$0.0568/Sq. Ft.
- Corn \$3.72/ Bushel
- Sunflowers-oil \$0.17/Pound

● **All Rates subject to change.**





# Crop Advance Facts

- 18 month production period
- Producer must provide confirmation of crop insurance
- 1<sup>st</sup> Instalment-based on intended seeded acreage (60% of advance amount)
- 2<sup>nd</sup> Instalment (40%)-based on Actual seeded acreage amount  
-Due July 31
- Post Production-advance based on commodity that is harvested and in bin-due Dec 31
- Stored advance-advance is based on the product that is in the bin. Producer must provide Harvested Production Report and a bin inspection may be requested.



# Repayment Terms for all commodities

- Sale proceeds must go directly on the advance within 30 days of receipt of payment from buyer.
- Proof of sale must be provided or the penalty is Prime + 0.25% charged back to the date of advance.
- Repayment made past 30 days will be charge a late penalty for the number of late days at Prime + 0.25%
- The producer has to repay the cash advance as the agricultural product is sold and must provide proof of sale. (30 days from receipt of payment)
- Cash repayments of 10% or \$10,000.00 of the advance whichever is greater are allowed without proof of sale.
- All repayments made are put towards the interest free portion first.
- A producer can not designate only a portion of the production of a product as being under the advance. This means that a repayment must be made with the FIRST SALE in a production period of an agricultural product on which the advance is taken. A producer can not sell a portion of the agricultural product(s) without making repayments and then wait to make repayments from the proceeds of the sale of later portions of the agricultural product(s).

# Repayment Terms Con't

- The cash advance must be repaid within the 24 month (Cattle & Bison) or 18 month period (Sheep & Goats).

## **Continuous Flow Repayment**

- Repayments are made at the end of the 12 month term
- Proof of sale is required by the maturity date, based on the number of heads that were originally pledged or penalty is prime + 0.25%
- Proof of sale must be from within 12 month term of advance
- No CCIA Tags required

# Security Requirements

- For bison cash advances the eligible BRM program is AgriStability, in addition to the agricultural product itself, is used as security.
- For grain the BRM program is Crop Insurance or AgriStability.
- Letter of Guarantee from FI can also be used as security.



# What do I need to qualify?

- Producers must be actively participating in the current year of AgriStability
- Must be a Canadian citizen or permanent resident.
- The producer must own the agricultural product; and must be responsible for its marketing.
- Subject to credit approval.



# Credit Approval

- Good repayment history
- Minimum Credit Score of 650
- No outstanding collections or judgements on bureau
- 3 years financial statements for analysis
- Lien Search



# How long is the application process?

- On average it takes about 10 business days to process an application.
- All necessary documents needed for your application are listed on the second page of the application.
- The MLCAs staff are happy to help with filling out the application on the phone.

# Where can I get an application?

- By mail, simply by calling our toll free number 1-866-869-4008
- On our website  
[www.manitobalivestock.com](http://www.manitobalivestock.com)
- Or by fax 1-204-774-1720





Questions?

